

## 25 Years of Exhibiting Success: From First Ventures to Industry Recognition

## Challenge

The M.A.H.Y. Khoory Group faced the challenge of generating new clients for their business when they first joined Big 5 Global 25 years ago. They needed to find a way to showcase their products and reach more customers and suppliers worldwide.

## Solution

The M.A.H.Y. Khoory Group ensured every detail was considered from the moment they started preparing for the event. This included stand design, product organization, branding materials, video library updates, and an e-marketing campaign sent to all relevant parties in the UAE. These efforts enabled them to exhibit their products, expand their customer and supplier base, and better understand their market.

## Result

The M.A.H.Y. Khoory Group has been exhibiting at Big 5 Global for more than 25 years now. The event has opened the doors to many first ventures and partnerships worldwide, supporting the company image as a reliable business with valuable clients and recognition in the industry since then.



Karim A. Nofal, Group Marketing Manager



identify the market trend as well as to see what your competitors are up to.